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THE TRAINING SCHOOL BULLETIN

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ANNUAL REPORT NUMBER

1948-1949

CERTIFICATE OF INCORPORATION OF THE TRAINING SCHOOL AT VINELAND

This is to certify that we do hereby appoint ourselves together under and by virtue of an act of the Legislature of New Jersey, entitled "An Act to Incorporate Associations not for Pecuniary Profit," approved April 21, 1898, and of all and every, the supplements thereto, and to this end do we by this our certificate set forth:

FIRST: That the name and title assumed to designate such Association is "The Training School at Vineland, New Jersey."

SECOND: The purposes for which this Association is formed are the study, care, training, maintenance, and education of those whose minds have not developed normally.

THIRD: The place in this State where the purpose of such Association shall be carried out is Vineland, in the County of Cumberland, and State of New Jersey.

FOURTH: The number of the Trustees of such Association is twenty-one.

MEDICAL CONSULTANTS OF THE TRAINING SCHOOL AT VINELAND

BERNARD J. ALPERS, M. D. - - - - *Neurologist*	Philadelphia
E. E. GRAHAM, M. D. - - - - - - *Diseases of Children*	Philadelphia
CARROLL F. HAINES, M. D. - - - - *Ophthalmologist*	Philadelphia
THADDEUS L. MONTGOMERY, M. D. - - - *Gynecologist*	Philadelphia
WINTHROP M. PHELPS, M. D. - - - - - *Cerebral Palsies*	Baltimore
AUSTIN T. SMITH, M. D. - - - - - *Laryngologist*	Philadelphia
CARROLL S. WRIGHT, M. D. - - - - *Dermatologist*	Philadelphia

ADMINISTRATIVE STAFF FOR 1948-1949 OF THE TRAINING SCHOOL AT VINELAND

Director	Walter Jacob, Ph. D.
Superintendent	Charles Emerson Nash
Assistant Superintendent	Joseph R. Deacon, A. B.
Supervisor Of Boys	Arthur J. Davies
Matron Of Boys	Clara K. Meiser
Director Of Education	Alice Morrison Nash
Speech Pathologist	George W. Gens, Ph. D.
Director Of Research	Edgar A. Doll, Ph. D.
Research Psychologist	Harold S. Danenhower, M. Sc.
Physician	H. Burton Walker, M. D.
Surgeon	Vincenzo Giacalone, M. D.
Dentist	Russell B. Cunningham, M. D.
Pharmacist	A. Vincent Giacalone, B. S.
Head Nurse	Jessie Caulford, R. N.
Dietitian	Betty Jane Drouse, A. D. A.
Farm Supervisor	Henry E. Renne
Director Of Extension	Helen F. Hill *
Business Manager	Albert R. Rietheimer
Steward	Emma S. Groff
Supervisor Of Property	Douglas D. Johnstone
Chief Engineer	Jacob Martin
Manager Of Menantico Colony	Frank G. Merithew
Assistant To The Manager	Christena Merithew
Matron	Lavinia Schmidt

* Deceased

WALTER JACOB, PH.D.

REPORT OF THE DIRECTOR OF THE TRAINING SCHOOL AT VINELAND

TO THE MEMBERS OF THE ASSOCIATION:

I hereby submit my annual report for the year June 1, 1948 to May 30, 1949.

Our population is slightly lower than at this time last year. We have a large number of applications for admission of children whose involvements and maladjustments are so serious that entrance is denied them in many other places. It is obvious that we must investigate this group to find out whether we can reorganize our program wherever necessary to help these children. At the same time, the primary issue in many of their histories is not that of trainable mental deficiency and as a result they would not come within the scope of our program.

During the year considerable maintenance work has been necessary over the entire grounds. Repair of piping has been a constant chore. Our water tank has been repainted. Increasing loads on our electric lines were met by the installation of larger transformers on the north side of the grounds.

Mr. Jacob Martin became our Chief Engineer in the vacancy left by Mr. Frank Thieryung and has proven a competent, likable employee. Alteration in two rooms at the Laboratory building made possible the establishment of our Speech Clinic.

Several houses and apartments have been completed for employees. These are most necessary in attracting members to our staff, especially in cases of married men.

During the year the hospital gave 17,121 clinic treatments to children and 529 to employees. Typhoid inoculations were given all children and preventive medicine to all those most susceptable to colds.

Miss Jessie M. Caulford became our head nurse during the year and has carried on under difficulties of insufficient personnel most commendably.

Our Business Office has steadily revised procedures toward greater efficiency. A system of accountancy introduced reduced the numbers of sets of books used in our financial records from three to one. A routine of purchasing for the first time centralized this in the Business Office. Our financial statements now appearing are more in accord with prevalent practice and should present a clearer picture to all who read them. You will note this when you receive the statements in our September Training School Bulletin.

Through changes in equipment used in our cottages and Offices we steadily improve our efficiency and lower our costs. For instance, a new type of drinking glass promises to effect a considerable saving in cost with practically half the breakage.

Our Stores Division working with the Dietitics Department has frozen increased quantities of food lessening the load on our over-worked cannery. However this brings forward the needs for modernizing our cannery and establishing adequate storage space for our food-stuffs. We have never had this. It is no economy to grow good crops if their value is lost through spoilage because of poor preparation or storage facilities.

Our food quality and quantity served continues to be higher than in most similar schools. Our per capita cost of food consequently has never been too low. However, we feel that this is an excusable and muchly desired expenditure. Our preserving has been greater during the year since we used to a greater degree than formerly outside commercial canning besides our own cannery. Corn was canned at Leesburg, peas at Seabrook Farms, lima beans at Jerseyland, tomatoes at Ridge, tomato-puree at Poggoli's. Actually this shows to some degree the inability of our own equipment and staff to handle the crops produced. In spite of this, costs on custom canned goods done outside have been one to eighteen cents per can less than wholesale prices. Were our cannery sufficiently modern our savings would be much greater.

Special dinners served to large groups during the year strained the Dietitics Departments' resources but it came through magnificently.

An increased number of meetings are held between the farmers and dietitian to improve planning of crops.

Our crops were excellent during the past year. Corn was particularly good. Although over 2,000 dozen ears of sweet corn were canned, the children were having ample amounts to eat daily. In light of their competentcy in consuming corn, this was an astounding crop.

Our poultry farm produced about 900 eggs daily and 450 lbs. of chicken weekly.

Our entire farm has been soil tested. Seabrook Farms has been most kind and helpful in many matters of technical assistance.

Our herd has been increasing and improving in quality. Our milk flow is being steadied to assure proper consumption during all months. Pasteurization equipment has been purchased.

Our laundry continues to turn out large quantities of work at an amazing speed. During the year it laundered 695,952 lbs. of clothing and 3,775 lbs. of woolens.

Our Cottage programs and boys' and girls' activities are our most important work. Club programs were active during the winter months. The Boy Scouts continued active, being one of three Vineland District units which earned the 1948 "Strengthen the Arm of Liberty" award.

Holidays were observed in the usual gala manner.

A baseball diamond was constructed especially so that those with non-inherited mental deficiency with consequent poor motor coordination would have their own ball games minus heavy competition.

Swimming and life-saving instructions were given through the generous volunteer help of Mr. Danenhower, psychologist, and Mr. Peterson of Pennsgrove.

On one fishing trip to the shore 19 boys caught 800 fish.

Mr. and Mrs. Hochstuhl, attendants at Babbitt Cottage, employees since 1915 retired during the year.

Although our camp, after not being used during the war years, would not permit overnight stays, it was utilized by the day all during last summer.

Our band has been able to add ten new members to its numbers to replace lost members and fill out instrument sections.

Mr. Amirato, our shoe-repair man, who had been with us since 1942 passed away suddenly. He was greatly liked by all and we miss him very much. His son has taken over his work.

Dr. Gens, our speech Pathologist, tested 225 school children and has been giving instructions to over 150 found to have speech defects. He has also read papers at several national conferences, and at present is demonstrating at the American Medical Association convention in Atlantic City.

An experiment in teaching reading through the sense of touch and motion has been carried on with good results in the school under the direction of Mr. French, one of our psychological internes.

In service training meetings were held monthly for all Laboratory and School employees combined.

The sudden death of Miss Helen Hill was a shock to all of us. She had been with us almost continuously since 1905 and had a host of friends who still think of her often.

We had three internes and three regular psychologists during the year besides the Director of Research. A bibliography of existent literature on inherited and non-inherited mental deficiency is being compiled. Mr. Cassell published "Borderline Diagnosis and Organic Impairment", "Qualitative Evaluation of the Progressive Matrices Test", "The Man Who Might Have Been", first of a series of such articles by various authors describing the personality residues in children of non-inherited deficiency, and "Mental Deficiency and Psychosis".

Dr. Doll published "Classification of Offenders", "Maturation", and "Mental Deficiency" for the Encyclopedia of Criminology, "What Is A Moron", "Research in Mental Deficiency", "What is Intelligence", and "Organic Impairment Simulating Mental Deficiency" with Dr. Temple Fay.

He has also completed the manuscript for "The Measurement of Social Competence", a book describing the Social Maturity Scale. Dr. Doll addressed numerous groups about the country, assisting state de-

partments in Connecticut, Maryland, and California. He taught at Cornell University Summer School and at the University of Pennsylvania.

Several observation consultations who were not admissions to the Training School were made by the staff.

The Research Laboratory faces expansion beyond psychology to bio-chemistry, neurology, psychiatry, and education, the five branches most intimately concerned with mental deficiency, and is organizing for ten years of research into the questions of inherited and non-inherited types.

Two years ago Dr. Doll expressed his desire to retire at the age of 60. Much as we did not wish to see him leave us, we realized that he had served us long and well, having been absent from our staff only for two short periods since 1912. He had been Director of Research since 1924, in charge of the most important cerebral palsy studies during the 1930's, author of the Social Maturity Test Scale and had been active in almost every important event in the field of mental deficiency in this country. It is with extreme regret, therefore, that we see him retire as his 60th year approaches.

We know the Training School is part of him as he is of us, and look forward to years of continued friendship and assistance from him. He always will be welcome to our midst. We wish him and his family the best of everything in the future.

I wish also at this time to express my appreciation of the fine work our staff members have done during the year. There are so many who labored under insufficient budgets and staff but who extended themselves constantly for our boys and girls that individual mention is not feasible. I know however that whatever you find good and to your liking is because of them.

Our great ambition is to carry on the great work of Garrison and Johnstone and establish here, from where so much of the world's knowledge about mental deficiency has come, a "Mayo Clinic" for mental deficiency, a complete diagnostic research and clinic service plus specialized training and treatment program which is so needed in this country. This would provide service to those in and out of the Training School. It would permit a competent, cooperative study of all

problems by the five most interested fields of professional endeavor. It would be of greatest help to each individual child because he would be the subject of study and the direct recipient of benefits by way of any learnings therefrom. It is to that individual child that the entire program is oriented.

Obviously, this needs staff and to hire staff needs money. For that reason we have initiated the Child Development Plan, in an effort to raise money for research and training, and for Children's Cottages. Our speakers have talked at 52 meetings, and our publicity is reaching ever increasing numbers of newspapers, parents, and interested people. We have had a number of outstanding gatherings during the year. In December, 400 people attended the 50th Anniversary Dinner to C. Emerson Nash. In May 250 Kiwanians held their southern New Jersey section meeting here. Also in May more than 800 members of the New Jersey State Federation of Women's Clubs spent a day with us. Numerous smaller groups called on us to observe our work.

Parents have organized themselves into a New York-northern New Jersey group and a Philadelphia-South Jersey group and have pledged themselves to help us to the amount of $100,000.

We estimate that we have brought the Training School and its program to the attention of 100,000 people in the State of New Jersey, who have either not known of it previously or whose interest has been increased.

Therefore it is with immense pleasure that I am able to announce a grand total of monies pledged, including financial provisions that will mature in the future in favor of the Training School, of over a quarter of a million dollars ($299,846 to be exact) after the first year's effort.

As our fund-raising efforts continue, we must recall our original aims: We must attract staff of high capability and in sufficient number to do the work to help the individual child. When we have these, and when they successfully coordinate their efforts, we will have our research and clinic units for diagnosis and treatment. Our children will have the best available care, as we still accept as a basic our oft-repeated philosophy, "Happiness first, all else follows." Our children

will have the best available study and guidance because we will have the most modern program for these in the nation.

As we stand, then, our fund-raising effort is progressing steadily and vigorously. Our present task is the location of staff to fill out our organization. These are most difficult times in which to accomplish this. Yet as we look back we find we have added our Business Manager, our Dietician, our Chief Engineer, our Speech Pathologist. Our laboratory begins the new year with more workers than it has had at any time since.

A large number of other workers have come to us in all sorts of positions. This must be the continuing trend. Bit by bit we will accomplish our aims.

We have so often mentioned that on the basis of our observations at least half the cases of mental deficiency are non-inherited. It will take 8 or 10 years of research to prove our contention scientifically. Estimates of the number of persons below normal mentality in this country run from 1½ to 3 million of the lower and more obvious type to 15 million including higher and border-line types. We know now 7 or 8 specific causes for non-inherited conditions which should become avoidable to a large degree.

Does it matter whether we take one half of the lower figure or one half of the higher? For the first time we can speak of prevention in a field that notoriously has been saddled with a legend on "no-hope."

Can we have any greater work then to study and to attempt to alleviate the troubles of the large numbers of these children now existent?

Can there be any greater challenge for any workers, parents, staff and friends alike, then to prevent many children in future generations from being afflicted with a type of mental deficiency which may well have been needlessly acquired?

It is to these to which we have dedicated ourselves.

PUPIL POPULATION OF THE TRAINING SCHOOL AT VINELAND

	Girls	Boys	Both
Pupil Enrollment on May 31, 1948	143	414	557
New Admissions	13	36	49
Re-admissions	2	0	2
Total	153	450	608
Transferred to other institutions	3	40	43
Deaths	4	3	7
Other Dismissals	10	19	29
Pupil enrollment—May 31, 1949	141	388	529
Number of State pupils	73	251	324
Number of Private and free pupils	68	137	205
Total	141	388	529

COUNTRIES AND STATES REPRESENTED

Alaska	1	Massachusetts	7
California	4	Michigan	1
Canada	4	Nebraska	1
Colorado	1	New Hampshire	1
Connecticut	2	New Jersey	366
District of Columbia	4	New York	55
Florida	1	North Carolina	10
Georgia	1	Ohio	12
Hawaii	2	Pennsylvania	27
Idaho	2	Philippine Islnds	1
Illinois	2	South America	2
Indiana	1	South arolina	2
Maryland	10	Virginia	7
		West Virginia	2

THE BOARD OF VISITORS OF THE TRAINING SCHOOL AT VINELAND

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GIFTS
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ELWOOD F. KIRKMAN	Atlantic City
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John O. Milstead, Vineland

REPORT OF THE PRESIDENT OF THE BOARD OF TRUSTEES OF THE TRAINING SCHOOL AT VINELAND

MR. GUY P. BIBLE

LADIES AND GENTLEMEN, MEMBERS OF THE ASSOCIATION AND GUESTS:

We are made very happy by your presence here today, for it indicates a wide and growing interest in your school, and a much broader knowledge of what we are doing here. You have, I am sure, come to see more of what we have done as well as to hear what we propose doing in the future. What we have done its quite evident all around you, in grounds, in buildings, but most of all in happy and smiling children.

Not one of you coming here today but has an interest of uncommon nature in the school: some are vitally interested in a child or perhaps children, you may be interested in education or in research or in such things as housing and care for the children. I think that above all you are interested in knowing whether we are abreast of the times, whether we are maintaining our old time lead in the field of training children.

Let me give you a few facts, and then let us attempt to see into the future. I presume most women here today are housewives, and most men heads of families. You will understand then when I say how difficult and expensive all maintenance, all repairs and all new construction are now. We have kept buildings in good repair although it has been a hard job. We have provided new housing for employees, but are not yet adequately equipped in this respect. You probably have seen some of this in the new apartments near Landis Avenue near the hospital. For all these things, we are deeply indebted to our staff for a fine, conscientious performance of duty.

Our two farms under the able supervision of our Farm Superintendents have produced with great abundance. A very great deal of all we eat is produced here.

Our Cottage mothers and fathers, our good folks who run laundry, who make garments and repair old ones, our dietitians, our cooks and service boys and girls, all, all in all have done a noble and conscientous job. Your own lunch today with its orderly clean service and delicious food, is proof enough to you that these things are well done.

Those of you who visited the school building today know what we make there, and you must have seen how the effort is made—and with a good deal of success—to educate the mind as well as the hand. And I am sure you must have enjoyed the band and all its good players, boys and girls. Later you will see our children perform.

These things have been accomplished with skill, with patience and with love. And you will see from our Treasurer's Report today that they have been accomplished without going into debt. That is no mean achievement in these days of high costs.

Now let us look into the future as best we can with intelligence and vision. Several years ago one of our Trustees said, "We should chart our course for the years ahead. As Dr. Johnstone had vision and courage, so should we".

Here is our vision:

We see under the leadership of Dr. Jacob a great opportunity for service to America. Think with me for a few minutes. There is a great mass of people in our country whose intelligence ranges from low to almost normal—if there is a norm. These are the folks who in school get mass promotion; they are forced ahead beyond their capabilities, and ultimately drop out to join the mass of untaught and perhaps unsocial individuals. What are the capacities of these young folks? They range from low on upward to a degree we do not yet know. From this mass comes the great number of delinquents, the problem children and those unable to keep up with the rush of present life. How are we to treat them? If we do nothing and wait for something to happen and then do it, it is too late. It is a school discipline problem or a police problem or a court case!

Let us here at Vineland study in our generation these manifestations of deficiency in the light of present day knowledge, and let us bring new light, just as Dr. Johnstone did in his day. Let us, building

on the School Department that Mrs. Nash created and has carried on all these years, initiate new facilities for their training. Let us find the capacities of these somewhat hampered people.

Again, building on the research that Dr. Goddard did in his pioneering days and which has so ably been carried on by Dr. Doll, let us reach into the new fields of the study of the mind and its reactions and its resources.

Again, let us believe we can create side by side with these, medical research which will not only aid the research psychologist, but will accept his cooperation, and thus these two students—of the mind and of the body—cooperate for the good of humanity.

What is the justification for all this? That we here at Vineland establish fundamental basis for study, development and education of this great mass, numbering always millions of our population. And to what purpose? That the schools of our country may, by our study, research and training, use it, for they have not the time, opportunity nor background of experience to do the necessary study and research.

All this will cost great sums of money. If we had all the money now, we could only start the doing in a small way. But the raising of the money is a difficult thing, so our long term plans contemplate educating ourselves and our friends into our plans and our needs. Then an energetic and persistent effort to get gifts, large and small, and third, to ask our friends, and the parents of our boys and girls and their friends to remember us in their wills.

Already substantial progress has been made in all three directions. We estimate that a hundred thousand people know about us now who knew nothing of us two years ago. As an evidence of interest in Vineland, let me tell you that three weeks ago the Club Women of New Jersey spent a day with us for they have a Vineland Project. They came, and came, and still more came, until over 800 had registered. And a more gracious, interested and thoughtful group I have not seen. Their contribution was in excess of three thousand dollars, but more important was the fact they carried back to their homes and communities further knowledge of this great institution.

Other groups have come through the year to see what we are doing here. And many people come singly and in small groups, from all over the country, and some, too, from abroad. These are scientists, educators, research people and social workers, men and women glad to see

Dr. Walter Jacob, director of The Training School (r.) is pictured on a tour of the grounds with Lewis Stevens, prominent Philadelphia lawyer and church layman (l.), who addressed the Annual Day gathering, June 8, 1949. (Times Journal Photos).

A group of college students participated in a unique program at The Training School this past summer. Under the supervision of the professional staff, they worked in the educational and cottage areas, gaining practical knowledge in child care and guidance. Shown above, back row (l. to r.), Dr. Walter Jacob, director; Miss Jane Westman, William Smith College; Miss Joan Kreuser, Skidmore College; Miss Margaret Bower, Lebanon Valley College; Joseph R. Deacon, assistant superintendent. Front row, (l. to r.), William B. Timmerman, clinical psychologist; Richard N. Walker, graduate of Yale, who is now on the staff of The Child Study Center, Yale University; and Charles W. Slack, senior at Princeton University.

The Training School was signally honored when a member of its staff, Dr. George W. Gens, speech pathologist, was invited to participate in demonstrations of speech handicapped children at The National Convention of the American Medical Association held in June, 1949. Dr. Gens is shown above demonstrating training methods in the speech booth at Atlantic City's Convention Hall.

Scenes at the dinner in honor of Dr. Edgar A. Doll, who recently retired from The Training School's staff. Above, Dr. Walter Jacob (r.) is shown greeting Dr. George Stevenson, medical director of The National Committee for Mental Hygiene, with Ward D. Kerlin, vice-president of The Board of Trustees in the background.

Below, Dr Doll shown chatting with The Honorable Sanford Bates, Commissioner of Institutions and Agencies of the State of N. J. (center); and Edward N. Roselle, superintendent of The Southbury Training School, Connecticut. who was the main speaker of the evening.

that Vineland is reaching out again. Glad, too, of the vision of service unfolded here.

As they go, they are encouraged in their efforts, and they carry away a message of hope for a great group of our countrymen who need first to be studied and then to have knowledge applied to the problem of mental deficiency.

One of the most encouraging and inspiring events in this campaign to broaden knowledge of our school and increase our funds has been the formation of the Parents' Association. Already considerable progress has been made in these two fields, and we are grateful to the good folks who have organized this worthy undertaking.

It is well for you to know our sources of income. I have already referred to the very great contribution in food made by our farms. The largest money income is that paid for the maintenance and care of private pupils. And here may I interject that you will find no difference in appearance, clothing, care, food or attention between State and private pupils.

The second largest source in amount is that received from the State of New Jersey for the maintenance of its wards here, boys and girls. The State makes no contribution for buildings nor for research nor for similar items of expense. We are grateful to Commissioner Bates for his consistently helpful attitude in putting in his budget increased appropriations to take care of increased cost of maintaining the wards of the State. We are grateful too for the helpful attitude of Governor and Legislature, and especially to the Budget Committee of the Legislature.

The third—and in time we hope to make this the largest item—is that from gifts, from donations and from bequests. I am sure you will be delighted to know of progress to date in our Fund Raising Campaign. The present figures are:

In cash	$ 64,742.30
Pledges	32,103.70
Irrevocable Trusts	40,000.00
TOTAL	$136,846.00

The fourth is interest on invested funds.

In addition, many friends, new and old, have told of writing clauses into their wills, making substantial gifts in total. Some are

large, some are small; all are welcome. The figures given from this source are in excess of $163,000.00. We well realize that many things may happen to increase or decrease these estimates of bequests. In this connection, may I state a fact well known to all private charitable and educational institutions: The most prolific source of money for benevolent purposes lies in the estates of benevolent people, whether the amounts be great or small.

Believe me, great things need to be done here and we are getting ready to do them:

New cottages are required,
A new school building with modern equipment,
A gymnasium and assembly hall,
New housing for staff and employees.

In Doctor Jacob we have a Director with the vision, the dynamic power and the devotion to put this great program across. We ask for your support and help.

Thank you again for your goodness in coming here.

MRS. C. E. SYNNOTT,
President
MRS. HOWARD HANCOCK,
Secretary

REPORT OF THE BOARD OF LADY VISITORS OF THE TRAINING SCHOOL AT VINELAND

In the possession of the Cumberland County Historical Society may be found copies of the Washington Wig—a newspaper published in "Bridgetown" a hundred and fifty years ago. In the issue of July 1816 there is an announcement. We find there will be a stage that will go from Salem to Bridgeton twice a week. It will start at twelve o'clock

from Salem every Monday and will promise to reach Bridgeton that day. The stage will return to Salem on Tuesday and again guarantee that the passengers will reach their destination before night fall.

Many things have changed in a century and a half. One thing never changes, as Olin Garrison realized when he founded the Vineland Training School long ago. Upon any undertaking there is always the need of the touch of a friendly hand. Undoubtedly Mr. Garrison was a progressive for the thought of the advisability of having the touch of a woman's hand had scarcely become fashionable in those early days of our school. The women who were selected to be "Lady Visitors" were mostly modest little Quaker Ladies. I can still visualize those sweet faces under the plain bonnets.

The "Lady Visitors" are now known as "The Women's Board of Visitors." We still "visit" but not as faithfully as those of yore. One of our members always writes a letter to the secretary describing her day at the school. This written report used to be obligatory but now most of us busily rush in and out and give a verbal report. The following is the final paragraph quoted from a letter recently received —The letter itself, six pages of it, was filled with the names of the teachers, pupils as well as the Director with whom our Visitor chatted, (you really ought to share the whole letter with the secretary for it gives a delightful sense of well being at the Training School.) The ending of the letter you shall have—"I had good talks with the staff and employees and trust that they resulted in, at least, a bit of interest and encouragement for them as I carried home real inspiration from my contacts with these interesting folks."

Times change, but not the desire for friendliness in a busy rushing world. It's the human touch in this world that counts. The touch of your hand and mine, it means far more to a fainting heart than shelter or bread or wine. For shelter is gone when the night is o'er, and bread lasts only a day, but the touch of the hand and the sound of the voice, sing on in the heart all way.

CONSOLIDATED STATEMENT INCOME AND EXPENSE – for the year April 1, 1948 to March 31, 1949

INCOME

For support of state pupils	$ 231,082.40
For support of private pupils	214,626.49
Income from investments	7,887.77
Donations and bequests	27,105.44
Association dues	1,055.00
Examination and consultation fees	450.00
Value of farm products	112,715.57
Miscellaneous sales and services	6,846.08
TOTAL	$ 601,768.75

EXPENDITURES

Food, canning, and preserving	$ 123,576.11
Household and kitchen supplies	8,144.52
Clothing supplies	17,171.97
Children's store and Christmas expense	3,672.24
Laundry supplies	2,218.30
Medical, optical, and dental care	6,874.76
Education and recreation supplies	3,018.98
Office expenses	2,263.45
Salaries and wages	222,355.60
General insurance	6,348.34
Extension and Bulletin	2,924.53
Alteration and repairs to buildings	8,471.58
Repairs to machinery and vehicles	9,038.31
Grounds and roads expenses	355.56
Heat, light, and power	40,555.26
Telephone	3,298.19
Depreciation on equipment	16,074.90
Farm, feed, seeds, and general supplies	57,907.90
Dairy supplies and maintenance	21,592.86
Research Laboratory, Library, and supplies	1,119.14
TOTAL	$ 562,753.12

EXCESS OF INCOME OVER EXPENSE	$ 39,015.63
Transfer from Maintenance Fund to Building Fund	10,000.00
Allocation of bequests to Endowment Fund	21,328.20
TOTAL DEDUCTIONS	$ 31,328.20
NET EXCESS OF INCOME OVER EXPENSE	$ 7,687.43

STATEMENT OF ASSETS AND LIABILITIES March 31, 1949

ASSETS

Cash in bank and on hand	$ 75,844.48	
Accounts receivable	23,818.73	
Inventory of supplies	75,052.00	
Funds invested for maintenance of pupils	191,785.55	
Funds invested for retirement	100,000.00	
Funds invested for endowment and building	204,778.06	
Land	153,315.96	
Buildings	1,022,167.75	
Equipment	94,983.00	
Prepaid insurance	12,464.32	
		$ 1,953,209.85

LIABILITIES

Accounts payable	$ 42,582.29	
Pupil's personal deposits	6,466.19	
Annuity certificates	2,850.00	
Reserve for life provision pupils	541,198.97	
Surplus	1,360,112.40	
		$ 1,953,209.85

THE ASSOCIATION OF THE TRAINING SCHOOL AT VINELAND

The constitution provides the following conditions for membership in the association:

1. Any person who shall pay or cause to be paid to the Treasurer of The School *Five Dollars* per annum, shall be a member of the Association.

2. Anyone paying *Five Hundred Dollars* at one time or within a period of five years shall be a *Life Member.*

3. Anyone paying *Five Thousand Dollars* at one time or within a period of five years shall be a *Life Patron.*

4. All memberships shall become effective upon election by the Board of Trustees.

Honorary Members may be elected at any time, by the Association, thereby conferring upon such members all the privileges of the Association.

The Governor of New Jersey is by the terms of the constitution an *Ex-Owcio Member* of the Board of Trustees.

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Mr. Howard English	Vineland, N. J.
Mr. W. C. English	Seabrook, N. J.
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